



Kawasaki loaders are well balanced.

RESULTS SELL

QUILICI CONSTRUCTION IS COUNTED ON FOR TOUGH PROJECTS

Perhaps this story should cut to the chase: Kevin Quilici, a hands-on dirt contractor with more years experience than he wants to share simply likes Kawasaki wheel loaders. And, he likes using his experience to make tough projects come to life without drama.

“As a small company, people ask us all the time, what kind of work do you do? And I tell them, if you pay me, I’ll do it. We do concrete work, blacktop, and especially excavating dirt,” quips Kevin Quilici, Owner of Quilici Construction, based in Reno, Nevada. “My crews are very good. I work with the best guys I can and I’ve taught them all that I

know. We’re an old Italian family and we teach our guys how to work hard and work smart. Most of my guys have been with me for a while but I work with the youngest guy the same. I teach them all they’ll take.”

Quilici expects the same from his equipment. He requires it to handle “all that they’ll take”. “I’ve had great success with my Kawasaki loader. I bought it new in 1988 and it has been unbelievable. It’s an 80ZIV. We’ve put over 16,000 hours on it. No big expenses. No surprises. And it has worked! The balance has been great. We’ve got a kid who’s almost too confident and he made that machine sing!”

Over the years, the company has replaced a few drivelines and a lot of cutting edges but no major work. “Our Kawasaki 80 has been a very good machine for us. It’s still running great!” says Quilici. “Moving to a newer machine was more a decision about how long I was going to keep working than disappointment about the continued productivity of my old loader. That machine was very good for us.”

EXPERIENCE COUNTS

“When we started the Earthquake Lab project, our general (General Contractor) was concerned...we brought our Kawasaki loader

and 5 guys to the job. There are a lot of large contractors in Reno, and our general kept asking us, do you have enough equipment to move what we need? And I said, all we need is lots of trucks; our equipment can do just fine. So, we had two machines and 13 trucks running. The loader kept up just fine without any problem.

"We run contrary to some contractors," notes Quilici. "I like seeing what we can do with a minimum number of guys and equipment. The Earthquake lab was fun and also quite demanding. I have a general engineering license so we do go after a variety of commercial projects. We are a union shop,



Verdian Works puts all of Quilici's experience to task with total site prep.

which opens doors as well because we're small, low overhead AND union, which is a plus for us. We bid the same jobs as the big guys do. For the jobs that we bid, we are often the obvious choice... small profile, lower cost and lots of expertise. It works."

THE VERIDIAN WORKS

"Getting this job helped me move on to trading our faithful 80 to a new Kawasaki loader," notes Quilici. "I've had to take a few lessons on the new electronics, but our Kawasaki 80Z7 is quite nice."

The Verdian Works is a major site development site for Quilici Construction that includes huge underground buildings, parking and building construction. "We've been focused on the site prep, underground excavation and parking efforts," says Quilici. "The developer is wonderful. We've done all of the underground, electrical, water, gas and storm drainage. It has been a great experience. He likes and trusts my experience for making things simple."

Quilici traded his trusted Kawasaki 80Z in for a new 80Z7 loader as a token of faith that he'd personally keep with the program for a few more years.

Quilici Construction is serviced by Shafer Equipment Co., Sparks, Nevada.

"After 16,000 plus hours our 80ZIV has been a very good machine for us. It's still running great!" – Kevin Quilici



WOW

In Reno, Nevada, the University of Nevada has an earthquake research center that is one of the largest in the world. Mostly underground, the structure has earth dampening walls nearly 4 feet thick to guard from real earthquakes. Multiple 14' by 14' 50-ton capacity shake tables can replicate any recorded earthquake using software technology and hydraulically operated actuators. The university actually receives prototype structures and then shakes the bejesus out of them, per research direction.

Earthquake research done at this laboratory will provide new knowledge for techniques to design and engineer the nation's bridges, buildings and other structures to be more earthquake resistant.

Quilici Construction, working under the guidance of Clark & Sullivan, a major California-based general contracting firm, was responsible for the site development, which included excavating a 38 foot deep hole for the structure.

